

Our Ratios For Developing Your 2019 Practice Budget

Description	General Dentistry	Orthodontics	Periodontics	Pediatric Dentistry	Oral Surgery	Endodontics
Targeted Profit Percentage	39.9%	40.7%	36.3%	43.3%	51.0%	46.8%
Staff Total Compensation*	27.7%	22.3%	26.4%	26.7%	17.0%	21.4%
Clinical Supplies	6.0%	9.2%	13.5%	6.1%	12.1%	9.9%
Lab	6.2%	4.0%	N/A	N/A	N/A	N/A
Rent	6.0%	7.0%	6.0%	6.0%	6.0%	4.0%
Office Supplies/Expenses	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Legal/Accounting	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
Continuing Education	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

* Includes salary, wages, bonuses, payroll taxes, and fringe benefits, but excludes retirement plan contributions.